



Millennium is on your side – *the buy side.*



*Financial and technical expertise for
O&G property acquisitions*

Millennium Energy Advisors LLC has teamed up with **Ryder Scott Petroleum Consultants** to provide full buy-side representation and due-diligence services.

Get on the right side of the *buy side*

Finding advisory services for asset acquisitions is difficult. Investment bankers see greater opportunity in representing the sell side, where success fees are all but assured.

Investors, on the other hand, are underserved. They face the challenge of sourcing ad-hoc banking and advisory services from short lists under time constraints. That, of course, distracts from focus on the potential deal.

Professionals on your side

With the Millennium Energy/Ryder Scott alliance, the buy side has a complete, highly proficient advisory team. Tom Gardner, president at Millennium, has 30 years of experience at both bulge bracket and boutique energy investment banks and four international E&P companies.



Buy side

Professionals

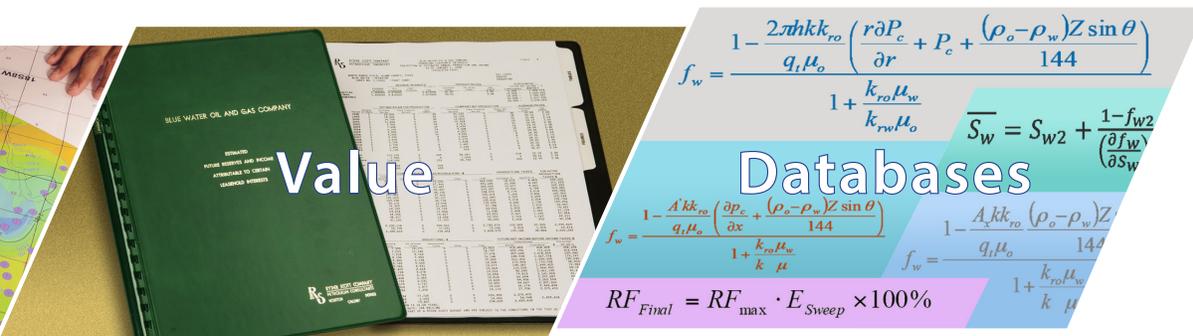
Services

As a registered investment banking representative and securities principal, he has conducted more than \$13 billion in energy-related transactions.

Houston-based Ryder Scott has 80 reservoir engineers and geoscientists. Founded in 1937, the internationally recognized consulting firm has conducted thousands of due diligence and reserves/resources assessments for petroleum property acquisitions.

Buyer services

- Assist client in analyzing, structuring, negotiating and effecting a desired transaction.
- Identify target properties best suited to meet overall client objectives.
- Coordinate Ryder Scott data-room collection, technical evaluation and due-diligence.
- Provide investment valuation analyses, including placing proper context around Ryder Scott technical and economic forecasts vis-à-vis other aspects of the potential deal.
- Analyze asset portfolios and potential synergies in property acquisitions.
- Provide competitive market analysis.
- Determine fair, reasonable transaction price based on recent market activity and current macro-economic and commodity trends. Assures that buyer does not overvalue and overpay or undervalue upside and lose the deal.
- Source private capital through proprietary network of energy bankers, investors and management teams. Find joint-venture opportunities with potential partners.
- Coordinate with experts in banking, legal, tax, land, environmental, safety, marketing and operations.
- Leverage extensive experience of Ryder Scott in key geographical areas. The firm has in-house databases for all major unconventional plays in North America. Information includes thousands of data points on geology, well performance and drilling and completions.



Value side of the proposition

With a new business model, Millennium is able to defray the costs of third-party technical due diligence. It works this way. A client that closes on a sales transaction pays a commission fee to Millennium. The fee is discounted by up to 50 percent as reimbursement for the cost of due-diligence services. The client always pays Ryder Scott directly and in full, and its fees are never contingent on outcomes. The discount is usually sufficient enough to fully reimburse the client. Most importantly, Millennium clients reduce their risks through the reliability of an independent Ryder Scott evaluation.

We know that deals move *quickly*.



Tom Gardner

Our alliance is ready to respond on short notice.

For more information, contact **Tom Gardner**.

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